



XSITE

Property Management Solution

XSITE Property Management Solution takes care of all the paperwork whilst Real Estate Brokers focus on buying, selling and leasing properties!

Xsite is a powerful and highly Secure Property Management Solution developed to simplify and automate activities related to Real Estate like Brokerage, Lettings, Customer Relationship Management and Maintenance of Properties. Its ease of use combined with visually appealing design takes the stress out of meeting the demanding regulatory requirements.

As a Rich Internet Application, Xsite allows you to work both remotely and seamlessly through multiple sites. Flexible deployment capability either as a one-off purchase or hosted on a monthly fee basis coupled with licensing slabs allows it meet any budget yet remain future proof as your business grows. Total integration with Xpert® suite of products lets you fully automate your business/es.

Business Challenges

- ▶ Monitor and Improve Business Profitability and Efficiency
- ▶ Manage Property Inventory
- ▶ Fulfil Regulatory Requirements & Documentation
- ▶ Provide Visibility and Control Access for Customers and Agents
- ▶ Customer Relationship Management
- ▶ Alerts & Notifications
- ▶ Ability to track and monitor business from any branch or location
- ▶ Document Management
- ▶ Comprehensive Reporting and Analysis

Xsite Benefits

- ▶ Automation of complete Sales and Lettings process from Registering the Property to Contract generation, tracking commissions payable and receivable and Integration with Accounts. Automated processes allow you to service more clients with fewer resources and less errors improving business efficiency and profitability
- ▶ Ability to capture details of Properties & Projects and dynamically search, analyze and email the available listings based on clients requirements.
- ▶ Built in templates required for documentation and newly introduced procedures for buying and selling agents (Brokers). These are constantly reviewed and kept in line with local regulatory requirements
- ▶ Service based architecture enables you to publish Properties registered in Xsite onto your Corporate Website enabling Customers to view and register Interest interactively
- ▶ Manage profiles of all your Clients, Property Owners, Prospects, Developers, Agents etc. from one central place and keep track of the communication and transaction history with them
- ▶ Property matching, registration and validation and many more notifications are automatically sent to relevant users (internal as well as external) from Xsite
- ▶ Intranet / Internet based solution allows easy access to Xsite from anywhere in the world
- ▶ Ability to upload Documents and Property Images (with automatic water marking) which can be viewed in Xsite as well as published on your web portal
- ▶ An extensive set of pre-defined reports, as well as ability to create, modify and distribute own reports and OLAP analysis via the integrated Business Objects CASE tool. User Specific Dashboard to analyze and monitor Properties, Prospects and

"Xpert analysed our requirements and developed a solution which suited our budget as well as our complicated requirements. We are now able to effectively monitor our business activity, measure our Client Managers performance and service our clients quickly, effectively and professionally."

Simon Clarke, Director of Sales, ZAGY Property



Business Intelligence powered by



HR Management powered by



Financial Management powered by



Features	Standard	Professional	Enterprise
Technology Platform			
Architecture	Web Based	Web Based	Web Based
Graphical User Interface	Flex	Flex	Flex
Database Platform	My SQL	SQL Server	Any
Web Hosting / SAAS (Software As A Service)			Optional
Maximum User Limit	25	75	Unlimited
Standard Features			
Multi Currency	✓	✓	✓
Multi Property Types	✓	✓	✓
User / Role Based Security Model	✓	✓	✓
Exporting to Excel, PDF, RTF	✓	✓	✓
Property and Project Listing	✓	✓	✓
Advanced Property Search & Matching	✓	✓	✓
Comprehensive CRM Module	✓	✓	✓
Brokerage/Lettings Management	✓	✓	✓
Contract Management with Regional Compliance	✓	✓	✓
Document Management	✓	✓	✓
Scheduling Visits and Appointments	✓	✓	✓
Audit Trail	✓	✓	✓
Comprehensive Suite of Reports	✓	✓	✓
Integrated Financial Management		See Accounts Features	
Extended Features			
Payment / Receipts Management		✓	✓
User Specific Dashboard		✓	✓
Integrated Emailing Facility		✓	✓
Property Sale & Transfer		✓	✓
Business Objects Analytics		Optional	✓
Maintenance Management		Optional	✓
HR Management		See HR Features	
Property Valuation / Estimation Tools			✓
SMS Alerts and Notifications			✓
Auto Publishing on Property Web Portal			✓
Auto Allocation of Leads / Properties			✓
Assign & Monitor Sales Targets			✓
Handheld Sales Portal			✓

Key MIS Reports

Property Management

- ▶ Property Unit details
- ▶ Matching Units
- ▶ Available Units
- ▶ Available Floors
- ▶ Individual Floor
- ▶ Payment Plan
- ▶ Prospect Listing
- ▶ Property Owner Listing
- ▶ Prospect Analysis
- ▶ Agent Analysis
- ▶ Reservations Summary



Website: www.xpertitgroup.com, Email: enquiries@xpertitgroup.com, 800 XPERT

DUBAI: Xpert IT Solutions LLC: 201 Tawhidi Building, Bank Street, P.O. Box 126082, Dubai, UAE Tel: +971 (4) 351 8467 Fax: +971 (4) 351 8320

INDIA: Xpert IT Solutions: 417 White House, Begumpet, Hyderabad, India-500 016, Tel: +91 (40) 400 33360, Fax: +91 (40) 400 33359

UK: Xpert IT Solutions (UK) Ltd: 404 Albany House, 324 Regent Street, London, UK W1B 3HH Tel: +44 (845) 643 2111 Fax: +44 (845) 643 2799